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# DULUTH

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## A Life Full of Love, Adventure, and Community in Duluth, Georgia

By Jasmin Roberson | Photos by Urban Life Photography

**M**et the Fuchs family, residents of the charming community of Hampton Place in Duluth, Georgia. Amy Fuchs, the matriarch, graciously shares the story of her journey from Connecticut to Georgia, her family, career, hobbies, and the warmth they've found in their community.

### *Love Found in Unexpected Places*

Amy's move to Duluth in 2005 marked the beginning of a new chapter. Little did she know that creating a profile on Match.com would lead to meeting Jerry Fuchs, her husband of 17 years. Their love story is a testament to the unexpected turns life can take, with Amy noting it was "love at first sight." Their whirlwind romance led to marriage within a year, and soon after, their family expanded with the arrival of their daughter, Gale.

### *Educational Pursuits and Career Beginnings*

Amy's academic journey led her to Northeastern University in Boston, where she immersed herself in Speech Communications. Her love for photography, debating, and public speaking made this the perfect fit. After graduating, Amy found herself drawn to the fast-paced environment of the restaurant business. Her journey began at Division Sixteen, a popular spot in Boston. Swift promotions from waitress, head waitress, and then manager continued and soon she was offered a partnership in a new restaurant in New York City. However, the relentless hours and weekends started taking a toll, prompting Amy to reevaluate her path.

### *Transition to Finance and Motherhood*

Leaving the restaurant business behind, Amy ventured into the world of finance, joining UBS Investment Bank. Her aptitude for numbers and the thrill of the trading floor saw her become a Derivatives Sales Trader, breaking barriers as one of the few female traders in a male-dominated industry. Amidst the chaos of Wall Street, a new joy entered her life – her son, Evan.

Motherhood brought its own set of challenges, but Amy embraced them with the same determination that fueled her professional success. A memorable image of Evan playing on the floor of her office during a snowstorm highlights Amy's commitment to both her career and her role as a mother.

### *A Bold Move After 9-11*

The aftermath of 9-11 prompted Amy to reevaluate her life. Seeking a lifestyle change and a career shift, she moved to Duluth with Evan. Collaborating with financial advisors, she played a pivotal role in building their 1031 Exchange and Advice business. A stint at UBS in the Ultra High Net Worth Department followed, but Amy felt the pull of a new passion – real estate.

### *The Leap into Real Estate:*

With home prices low and rent prices high, Amy saw an opportunity in the real estate market. Proposing this career shift to her husband, Jerry, she found unwavering support. Together, they took a leap of faith, forming The FamilyHomesGa Team. A decade later, their real estate endeavors have flourished, with a thriving team and a second business, InFocusPlus, providing Short Term Furnished Housing and On-Site Filming Locations to the Entertainment Industry.

Jerry, maintaining his illustration business, Fooksie LLC, has been an integral part of the journey, contributing to the community through projects like bringing DeeDee to life for the City of Duluth and working on various creative ventures.

### *Community Engagement*

The Fuchs family actively participates in and supports Duluth's vibrant community. Amy's involvement includes serving on The Duluth Citizens Financial Committee and the Urban Redevelopment Committee. She is passionate about supporting children's development, evident in her sponsorship of various school programs and events through The FamilyHomesGa Team.



lyHomesGa Team. The FamilyHomesGa Team is a longtime supporter of Coleman Middle School - a STEAM School, DHS Theater, The Kiwanis Club, The Duluth Swim Team, Multi-Year Supporter of the PTA and has served on the GSMST Robotics board as well. "Duluth has truly blossomed since we moved here in 2005. We just love downtown Duluth." Amy and Gale volunteered for this year's Duluth Fall Festival, "We love the Fall Festival and wanted to volunteer" shares Amy.

### *Proud Parents*

Gale, a junior at Duluth High School, is deeply involved in robotics, tennis,

and ATV projects. Gale plans on going to KSU and then plans on attending the Police Academy. Since she was walking and talking, she has wanted to be a Police Officer and she is excited to be able to make that dream come true. "Gale has a passion for helping and protecting people and she brings so much joy to our family" shares Amy.

Evan, the elder son, turned his love for cars into a career at True Automotive. He specializes in Asian cars and also plans to learn drifting.

Shelby, their adorable 3-year-old puppy, completes the family. Shelby enjoys tak-

ing walks in the park and getting tummy rubs.

### *Neighborhood Bliss in Hampton Place*

The Fuchs family resides in Hampton Place, a community they chose after an extensive search. Nestled in a cul-de-sac, their home is filled with natural light and serves as a haven for family time and entertaining. They appreciate their wonderful neighbors and the proximity to downtown Duluth.

### *Local Favorites and Future Plans*

The Fuchs family enjoys supporting local businesses, from hairstylists to art studios and cafes. As avid antique collectors, they look forward to creating an Arcade Room filled with classic video game consoles in their home. The Fuchs family actively supports their community through The Duluth Scoop Groups on Facebook and Nextdoor, creating a space for neighbors to connect and support local businesses.

### *Festivities and Future Dreams*

The Fuchs family's love for the holiday season shines through their elaborate decorations and annual holiday party. They aspire to open an All Year Round Holiday Shoppe in Downtown Duluth, bringing joy to the community all year long!

### *Motto for Life: Be Nice, Work Hard, Use Your Words*

The family's motto revolves around gratitude for the opportunities in the United States and the simple values of being nice, working hard, and using one's words.

In closing, the Fuchs family expresses deep gratitude to the advertisers who bring the local magazine to the community, fostering a sense of togetherness in Duluth. Their story is a beautiful narrative of love, resilience, and community spirit.



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